

Are You a Collaborative Leader?

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A hyperconnected business world, spurred on by social media and globalization, demands a leadership style that can harness the power of connections. Leaders need to shed the command-and-control and consensus styles in favor of collaborative leadership. Our research shows that collaborative leaders who get results do four things well:

- **Make global connections that help them spot opportunities** RATHER THAN focus on internal connections
- **Engage diverse talent from everywhere to produce results** RATHER THAN rely on homogeneous teams for new ideas
- **Collaborate at the top to model expectations** RATHER THAN serve corporate politics and parochial agendas
- **Show a strong hand to speed decisions and ensure agility** RATHER THAN let groups get mired in conflict or attempts at consensus

Read the full article online: <http://hbr.org/2011/07/are-you-a-collaborative-leader/ar/1>

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