



# Jason H. Gould

OF COUNSEL

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## Overview

Jason Gould is an outcome-oriented, veteran class action litigator with more than 25 years of experience representing businesses nationally in connection with pre-litigation, litigation, and regulatory disputes. He counsels clients on class action and other lawsuits, administrative investigations and market conduct examinations, enforcement actions, and matters involving regulatory compliance.

Broadly known for his class action capabilities, Jason represents financial institutions and insurers in complex litigation and class action lawsuits, including major market conduct class actions, commercial contract litigation, and consumer fraud cases.

Jason has litigated in federal and state courts across the United States in matters involving unfair competition and deceptive trade practices claims, elder financial abuse related to life insurance and annuities, high-exposure punitive damages litigation, class actions involving sales to seniors, fixed and variable life insurance and annuity products, securities and consumer fraud, bad faith claims, and sales practices and post-sale administration of insurance and investment products.

In addition to litigation, Jason advises clients on regulatory compliance matters, litigation and regulatory risks, and litigation avoidance issues. These issues include those associated with sales and marketing practices, contracts, nonguaranteed benefit determinations (such as changes to cost-of-insurance rates), and e-discovery best practices, including document retention, metadata preservation, and technology-assisted reviews. Known for thinking outside the box and deploying his complex problem-solving skills, Jason has handled challenges ranging from cyber and privacy issues to SEC investigations to disgruntled employees.

Jason has extensive experience managing multidistrict litigation proceedings, as well as parallel civil and regulatory proceedings. He frequently defends clients against civil investigative demands, subpoenas, and proceedings brought by state insurance regulators and attorneys general, and assists clients with business practice reviews and litigation exposure analyses. He also represents insurance companies in administrative proceedings involving customer complaints and has extensive experience with broker-dealer regulatory and compliance issues, having served as lead counsel in numerous FINRA securities arbitrations.

## Areas of Focus

### Practices

- [Life, Annuity, and Retirement Litigation](#)
- [Financial Services Regulatory](#)
- [Class Actions](#)

## Insights

11.07.2016

[Five Steps to Heading Off a Potential Lawsuit](#)

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02.12.2016

[Biting The Hand That Fed Them – And Winning](#)

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12.23.2015

[Under a Spotlight, "Shadow Insurance" Lawsuit Fails Scrutiny](#)

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01.24.2011

[Rigorous Class Certification Analysis Requires Determination of Whether Contractual Provisions at Issue Are Ambiguous](#)

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02.28.2006

[Insurance Products: Litigation and Enforcement Action Trends](#)

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11.30.2005

[Recent NASD Enforcement Actions and Litigation Involving Variable Products](#)

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12.31.2003

Recent Developments in E-Commerce Law

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## News

10.04.2022

Class Action Litigator Jason Gould Rejoins Carlton Fields in Washington, D.C.

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## Recognition

- AV Rated by Martindale-Hubbell
- *Chambers USA*, Insurance: Insurer - District of Columbia (2022–2023)
- D.C. Capital Pro Bono Honor Roll (2021)

## Professional & Community Involvement

- American Bar Association
  - Litigation Section
  - Tort Trial and Insurance Practice Section
- Association of Life Insurance Counsel
- New York State Bar Association
- National Association for Fixed Annuities
  - Board of Directors

## Speaking Engagements

- "Litigation Risk: What Every Insurer and Innovator Needs to Know," 2024 Global Insurance Symposium, Des Moines, IA (April 16, 2024)
- "Regulation and Litigation in the Financial Services Sector," The Brookings Institution, Washington, D.C. (May 2014, 2015, 2017)
- ACLI Compliance and Legal Sections Annual Meeting, Las Vegas, NV (July 2015)
- NAVA Government & Regulatory Affairs Conference, Washington, D.C. (June 2009)

- American Bankers Insurance Association Annual Conference, Washington, D.C. (September 2007)
- Sun Life Financial Distributors, Inc. Independent Marketing Organizations Roundtable, Phoenix, AZ (April 2006)
- ACLI Conference on Insurance and the Law, San Antonio, TX (February 2006)
- ALI/ABA Conference on Life Insurance Company Products (November 2005)

## Credentials

### Education

- Georgetown University Law Center (J.D., 1995)
- Georgetown University (B.A., magna cum laude, 1992)

### Bar Admissions

- District of Columbia
- Maryland
- New York

### Court Admissions

- U.S. Supreme Court
- U.S. Court of Appeals, Third Circuit
- U.S. Court of Appeals, Ninth Circuit
- U.S. District Court, Central District of Illinois
- U.S. District Court, District of Colorado
- U.S. District Court, District of Columbia
- U.S. District Court, Eastern District of New York
- U.S. District Court, Southern District of New York