

# BTI Ranks Carlton Fields among Firms with Best Insurance Industry Client Relationships

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Carlton Fields is pleased to announce that it has been named to a select group of 21 law firms rated as having the best insurance industry client relationships. This is the second consecutive year corporate counsel recognized Carlton Fields for its strong ties to the insurance industry. BTI Consulting Group interviewed legal decision-makers at leading insurance companies throughout the nation to arrive at its ranking. Results for multiple industry sectors are included in the *BTI Industry Power Rankings: The Law Firms With the Best Client Relationships in 18 Industries*. “We are particularly gratified by this accolade as it so clearly underscores the extent to which we have succeeded as a client-focused law firm,” said Steven J. Brodie, co-chair of Carlton Fields’ Insurance Industry Group. “It’s easy to talk about client service, but never so convincingly as when your clients do the talking for you.” Carlton Fields represents every sector of the insurance industry and its blue-chip practice encompasses life and financial lines, property and casualty, reinsurance, and title insurance. The firm has handled complex litigation, arbitration, class action defense, and coverage matters involving significant industry issues, as well as provides corporate and regulatory guidance for many of the largest insurers in the world. Carlton Fields’ insurance practice has been ranked No. 1 by *Chambers* for 13 consecutive years. Nationwide, the firm has litigated coverage cases and is handling claims in more than 20 states. In California alone, Carlton Fields has represented insurance clients in more than a dozen high-profile class actions. (For an in-depth look at Carlton Fields’ national class action reported decisions, visit the firm’s [Class Action Experience Map](#).) “We’re grateful to BTI for this recognition and, of course, to our clients who voiced their praise,” added James F. Jorden, co-chair of Carlton Fields’ Insurance Industry group. “It is always a challenge to maintain a constant level of client service as a firm grows — and Carlton Fields has grown dramatically. But we’ve proved that a national firm can continue to expand its horizons without sacrificing its core values.” As reported by BTI, legal decision makers go out of their way to find law firms and attorneys able to offer targeted counsel in the context of their industry and business. These firms are able to:

- Provide more pointed, targeted advice than competitors

- Proactively identify legal — and business — issues clients need to address
- Anticipate and plan for business risks
- Help clients act on legal advice

*The BTI Industry Power Rankings* is the only law firm ranking based solely on direct, unprompted feedback from corporate counsel about the strength of client relationships in up to 18 industries. For this survey, BTI conducted in-depth interviews with more than 950 corporate counsel at the world's leading organizations. To learn more, [click here](#).

## Featuring



Steven J. Brodie



Robert W. DiUbaldo



Jeanne M. Kohler



Barry Leigh Weissman



Ann Young Black



Christopher Smart

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