

# Carlton Fields Named to BTI Client Service A-Team

December 13, 2018

Carlton Fields is pleased to announce the firm has been named to the 18<sup>th</sup> Annual BTI Client Service A-Team 2019 report, a designation limited to law firms that deliver unparalleled client service. This is the only law firm ranking that identifies top law firms for client service through a national survey of corporate counsel.

Specifically, legal decision makers recognize Carlton Fields in 15 of the 17 activities that clients say are essential to delivering superior client service. This includes recognition in the four activities clients seek out most from their legal services providers:

- Commitment to Help
- Client Focus
- Understanding the Client's Business
- Providing Value for the Dollar

"2019 marks 10 years of Carlton Fields being recognized by legal decision makers as a leader in client service excellence — a truly impressive accomplishment," BTI reported.

For the 2019 survey, BTI conducted in-depth interviews with more than 350 corporate counsel at the world's largest companies. No law firms influence the results, submit nominations, or provide client names.

# Featuring

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Gary L. Sasso