



Jason H. Gould

OF COUNSEL

WASHINGTON, D.C.

📞 202.965.8182

📠 202.965.8104

CONNECT

✉️ jgould@carltonfields.com

🌐 [LinkedIn](#)

Overview

Jason Gould is an outcome-oriented, veteran class action litigator with more than 25 years of experience representing businesses nationally in connection with pre-litigation, litigation, and regulatory disputes. He counsels clients on class action and other lawsuits, administrative investigations and market conduct examinations, enforcement actions, and matters involving regulatory compliance.

Broadly known for his class action capabilities, Jason represents financial institutions and insurers in complex litigation and class action lawsuits, including major market conduct class actions, commercial contract litigation, and consumer fraud cases.

Jason has litigated in federal and state courts across the United States in matters involving unfair competition and deceptive trade practices claims, elder financial abuse related to life insurance and annuities, high-exposure punitive damages litigation, class actions involving sales to seniors, fixed and variable life insurance and annuity products, securities and consumer fraud, bad faith claims, and sales practices and post-sale administration of insurance and investment products.

In addition to litigation, Jason advises clients on regulatory compliance matters, litigation and regulatory risks, and litigation avoidance issues. These issues include those associated with sales and marketing practices, contracts, nonguaranteed benefit determinations (such as changes to cost-of-insurance rates), and e-discovery best practices, including document retention, metadata preservation, and technology-assisted reviews. Known for thinking outside the box and deploying his complex problem-solving skills, Jason has handled challenges ranging from cyber and privacy issues to SEC investigations to disgruntled employees.

Jason has extensive experience managing multidistrict litigation proceedings, as well as parallel civil and regulatory proceedings. He frequently defends clients against civil investigative demands, subpoenas, and proceedings brought by state insurance regulators and attorneys general, and assists clients with business practice reviews and litigation exposure analyses. He also represents insurance companies in administrative proceedings involving customer complaints and has extensive experience with broker-dealer regulatory and compliance issues, having served as lead counsel in numerous FINRA securities arbitrations.

Areas of Focus

Practices

- [Life, Annuity, and Retirement Litigation](#)
- [Financial Services Regulatory](#)
- [Class Actions](#)

Insights

11.07.2016

Five Steps to Heading Off a Potential Lawsuit

02.12.2016

Biting The Hand That Fed Them – And Winning

12.23.2015

Under a Spotlight, "Shadow Insurance" Lawsuit Fails Scrutiny

01.24.2011

Rigorous Class Certification Analysis Requires Determination of Whether Contractual Provisions at Issue Are Ambiguous

02.28.2006

Insurance Products: Litigation and Enforcement Action Trends

11.30.2005

Recent NASD Enforcement Actions and Litigation Involving Variable Products

12.31.2003

Recent Developments in E-Commerce Law

News

10.04.2022

Class Action Litigator Jason Gould Rejoins Carlton Fields in Washington, D.C.

Recognition

- AV Rated by Martindale-Hubbell
- *Chambers USA*, Insurance: Insurer - District of Columbia (2022–2023)
- D.C. Capital Pro Bono Honor Roll (2021)

Professional & Community Involvement

- American Bar Association
 - Litigation Section
 - Tort Trial and Insurance Practice Section
- Association of Life Insurance Counsel
- New York State Bar Association
- National Association for Fixed Annuities
 - Board of Directors

Credentials

Education

- Georgetown University Law Center (J.D., 1995)
- Georgetown University (B.A., magna cum laude, 1992)

Bar Admissions

- District of Columbia
- Maryland
- New York

Court Admissions

- U.S. Supreme Court
- U.S. Court of Appeals, Third Circuit
- U.S. Court of Appeals, Ninth Circuit
- U.S. District Court, Central District of Illinois
- U.S. District Court, District of Colorado
- U.S. District Court, District of Columbia
- U.S. District Court, Eastern District of New York
- U.S. District Court, Southern District of New York