

## R. Jeffrey Smith

OF COUNSEL

HARTFORD

NEW YORK

☎ 860.392.5018

☎ 212.380.9647

☎ 860.392.5058

☎ 212.785.5203

CONNECT

✉ [jsmith@carltonfields.com](mailto:jsmith@carltonfields.com)



## Overview

Jeff Smith's practice focuses on the national representation of institutional investors in all facets of real estate finance, including mortgage and mezzanine financing, property acquisitions and dispositions, syndicated and securitized loans, participation arrangements, joint ventures, workouts, and restructurings. These transactions have involved such diverse property types as large office buildings, regional shopping centers, apartment buildings, industrial/retail properties, hotels and other hospitality properties, golf courses, timeshare resorts, campground properties, and condominium developments. He has extensive experience in the purchase and sale of loan portfolios.

Jeff's clients include insurance companies, pension fund managers, banks, and commercial finance companies. Jeff has a strong background in asset-based lending, commercial finance, and other forms of secured transactions.

## Areas of Focus

### Practices

- Real Estate
- Banking, Commercial, and Consumer Finance

### Industries

- Real Estate
- Banking, Commercial, and Consumer Finance

- Construction
- Creditors' Rights and Bankruptcy
- Institutional Investment and Finance
- Investment and Ownership
- Lending
- Real Property Litigation
- Title Insurance

- Construction
- Life, Annuity, and Retirement Solutions
- Property & Casualty Insurance

## Insights

12.23.2015

NCCUSL Approves Uniform Commercial Real Estate Receivership Act

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12.03.2015

Bringing Unity To Commercial Real Estate Receivership

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02.06.2013

Illinois Hops on Springing Guaranty Bandwagon

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01.01.2013

The Law of Guaranties: A Jurisdiction-by-Jurisdiction Guide to U.S. and Canadian Law

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01.01.2009

Commercial Lending Law - A State-by-State Guide

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04.01.1995

An Analysis of Reasonably Equivalent Value after BFP v. RTC

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11.01.1992

Enforcement or Workout? A Lender's Approach

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# News

07.26.2023

Carlton Fields, Jeffrey Smith Ranked in IFLR 1000 for 2023

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04.23.2020

Carlton Fields Ranks Among Best in Chambers USA 2020 Guide

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05.03.2019

Carlton Fields Ranks Among Best in Chambers USA 2019 Guide

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05.04.2018

Carlton Fields Ranks Among Best in 2018 Chambers USA Guide

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08.15.2017

78 Carlton Fields Attorneys Named “Best Lawyers in America”

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08.15.2017

Eight Carlton Fields Attorneys Named 2018 “Lawyers of the Year” by The Best Lawyers in America

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06.08.2017

Carlton Fields Ranks Among Best in 2017 Chambers USA Guide

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# Recognition

- *The Best Lawyers in America*
  - Banking and Finance Law, Equipment Finance Law, Real Estate Law, Securitization and Structured Finance Law (2008–2020)
  - Hartford "Lawyer of the Year," Real Estate Law (2015), Banking and Finance Law (2016, 2018)
- *Chambers USA* (2007–2018)

# Professional & Community Involvement

- American Bar Association
  - Business Law Section
    - Former Chair, Real Estate Financing Subcommittee, Commercial Finance Committee
- American College of Real Estate Lawyers
- American College of Commercial Finance Lawyers
- Connecticut Bar Association
- Official Observer, Uniform Law Commission
  - Uniform State Laws Drafting Committee
    - Uniform Commercial Real Estate Receivership Act
    - Uniform Assignment of Rents Act

## Speaking Engagements

- "General Growth Properties – The Largest U.S. Real Estate Bankruptcy in History," Greater Boston Real Estate Board, Boston, MA (November 11, 2009)
- "Commercial Real Estate Financing," Practising Law Institute (2001, 2002)
- "Commercial Lending Requirements and Loan Documentation in Connecticut," Lorman Education Services (2001–2005)
- "Commercial and Real Estate Loan Documentation," Lorman Education Services (2001–2005)
- "Revised Article 9 and Its Impact on Real Estate Lawyers," American Land Title Association 2001 Annual Meeting (2001)
- Frequent speaker at ABA and Connecticut Bar Association programs

## Credentials

### Education

- Georgetown University Law Center (J.D., 1978)
- Duke University (B.A., cum laude, 1975)

### Court Admissions

- U.S. District Court, District of Connecticut
- U.S. District Court, District of Massachusetts

### Bar Admissions

- Connecticut
- Massachusetts
- New York