



# William Mark Levinson

SHAREHOLDER

LOS ANGELES

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## Overview

Mark Levinson has decades of broad, sophisticated transactional experience structuring and closing projects and managing litigation strategies in a timely manner. Mark is known for his effective and practical negotiating approach as he routinely structures and leads transactional matters in a cost-effective manner. He is recognized for appreciating what drives parties in a transaction and where agreement resides, enabling his clients to achieve their goals.

In counseling clients, Mark routinely represents clients ranging from public companies to private equity to governments and individuals on a variety of business challenges and arrangements. Mark routinely leads in structuring and executing on a range of transactions, including consumer M&A, capital market, real estate (acquisition, disposition, and syndication across a range of asset classes), commercial, and real estate and public finance (as lender, bond, underwriter, trustee, and developer counsel), and in charter school and governmental infrastructure and P-3 financing, cannabis, and transaction and finance workouts from beginning to end.

Mark focuses on communication to achieve client goals by first listening to clients. He develops practical strategies to achieve goals and solutions to position a transaction for execution in a timely manner, all with the goal to work with other transaction participants in a cooperative fashion.

Mark's practice impacts securities law, capital markets, real estate, financing, litigation, labor, and other emerging areas. In California and across the United States, his work across industries includes real estate (multifamily, industrial, office), consumer, cannabis, governmental, charter school, media, technology, and involvement with boards and committees in a variety of matters. His understanding and ability to see a challenge from all sides frequently reinforces his position when working with company leadership as a trusted legal adviser.

Mark is active in the Los Angeles community and serves as the president of the U.S.-Mexico Chamber of Commerce California Regional Chapter, a prominent binational organization that promotes trade and investment between the United States and Mexico. He is also a board member of the Coalition for Engaged Education, an organization that supports at-risk youth education; a trustee of National Jewish Health, a leading pulmonary research hospital; and a member of the Cedars-Sinai Board of Governors.

## All Insights

- 05.14.2019 Cannabis Real Estate Lease and Risk Management Considerations  
*C-Suite Quarterly Magazine*
- 
- 08.10.2017 Weighing the Variables Involved in M&A Deals—From Lawyers to Investment Bankers, Tax Considerations and Employees  
*C-Suite Quarterly Magazine*

## All News

- 02.14.2020 The Long View: Carlton Fields is a One-Stop Shop for Companies Looking to Capitalize on Growth Markets
- 
- 01.24.2020 Loosening Covenants in Construction Loans? You Betcha!
- 
- 12.17.2019 Leading Private Equity and Securities Attorney Steven T. Anapoell Joins Carlton Fields in Los Angeles
- 
- 09.26.2019 Carlton Fields' Los Angeles Office Expands Its Transactional Practice

## Recognition

- "Who's Who in Real Estate Law" Award, *Who's Who Legal*
- National Jewish Health Humanitarian Award (2012)

## Professional & Community Involvement

- United States-Mexico Chamber of Commerce
  - Board Member (2013–present)
- Benjamin N. Cardozo School of Law
  - Dean's Advisory Council (2010–present)
- Brandeis University
  - President's California Council (2011–present)
- Cedars-Sinai Board of Governors (2010–present)
- National Jewish Health
  - Council of National Trustees (2012–present)
- New West Symphony
  - Second Vice President, Executive Board (2012–present)
- USC Institute for Corporate Counsel
  - Advisory Board (2020–2022)

## Speaking Engagements

- "USMCA Implications for the Manufacturing Sector and the North American Supply Chain," United States-Mexico Chamber of Commerce California Regional Chapter (July 7, 2020)
- ROTH Capital Partners Conference
- "Lessons the World Can Learn From China After Lifting Their Lockdown, Reopening Their Economy and Business Is Back to 'Normalcy,'" United States-Mexico Chamber of Commerce California Regional Chapter (April 20, 2020)
- "Menches Helping Menches: Sharing Best Practices With JNF's Commercial Real Estate Leadership," (April 7, 2020)
- "Closing the Border Due to COVID-19, Reality, Economic Implications for United States and Mexico," United States-Mexico Chamber of Commerce California Regional Chapter (March 30, 2020)
- "COVID-19 Roundtable on US-MX-Asia Business Implications," United States-Mexico Chamber of Commerce California Regional Chapter (March 12, 2020)
- "Corporate Restructuring," Association for Corporate Growth, Los Angeles, CA (2009)
- "Sponsor Blowup, Bankruptcy and Workout of a TIC: How Would It Impact the Industry," IMN's Fourth Annual Tenant-in-Common Transaction Forum, New York, NY (December 10–11, 2007)
- "Structuring TIC Transactions: Regulatory, Legal, and Tax Issues," IMN's Fourth Annual Tenant-in-Common Transaction Forum, New York, NY (December 10–11, 2007)
- Tenant-in-Common Investment Property Roundtable
- "Fractionalized Ownership," Los Angeles Real Estate Journal

## Credentials

### EDUCATION

- Yeshiva University Benjamin N. Cardozo School of Law (J.D., 1981)
- Brandeis University (B.A., 1978)

### BAR ADMISSIONS

- California
- New York

### LANGUAGES

- Spanish

## Background

- Partner, Thompson Coburn LLP, Los Angeles, CA (2017–2019)
- Partner and Co-Chair, Financial Services Industry Practice, Fox Rothschild LLP (2012–2017)
- Shareholder, Greenberg Traurig LLP, Los Angeles, CA (2006–2012)

## Areas of Focus

### PRACTICES

- Business Transactions
- Cannabis Law
- Development
- Esports and Electronic Gaming
- International: Mexico
- Mergers and Acquisitions
- Private Equity and Venture Capital
- Securities Transactions and Compliance

### INDUSTRIES

- Banking, Commercial, and Consumer Finance
- Real Estate