



W. Gregory Null

SHAREHOLDER

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CONNECT

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Overview

Greg Null has extensive experience representing clients in the financing, acquisition, disposition, development, and leasing of commercial properties in every asset class.

Greg has spent much of his career representing institutional lenders negotiating, documenting, and closing complex commercial loans of all types, including bridge, construction, acquisition, development, permanent and mezzanine loans. Greg regularly represents various lenders in making bridge loans secured by commercial properties located across the country. Also, since the inception of the CMBS industry, Greg has represented a host of securitized lenders in closing numerous commercial real estate loans secured by properties in most states. Greg also has substantial experience representing lenders and investors in complex real estate problem loan workouts, restructures, and remedy enforcement. In addition, he represents special and master servicers in a wide range of servicing matters.

Greg chairs the firm's Commercial Finance industry group. He is also a frequent presenter for various client seminars.

Experience

- Represented a nationally recognized construction lender in a \$560 million construction loan for development of an ultra-luxury condominium project in Sunny Isles Beach, Florida.
- Represented a nationally recognized specialty finance company in a \$65 million bridge loan secured by a boutique hotel located in Charleston, South Carolina.
- Represented a nationally recognized specialty finance company in a \$56 million bridge loan secured by an office warehouse project located in Atlanta..
- Represented a nationally recognized specialty finance company in a \$43 million bridge loan secured by a portfolio of retail properties located in Illinois and Nevada.
- Represented a mortgage REIT in a \$30 million bridge loan required to reposition a retail power center located San Diego.

- Represented a mortgage REIT in a \$24.5 million bridge loan to redevelop a Kmart shopping center into a call center leased to a major telecommunications company.

All Insights

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- 02.01.2019 Media Shines Spotlight on Carlton Fields' New Office and Lawyers; Firm Opens New Jersey Office and Bolsters Real Estate and Insurance Litigation Practices
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- 12.26.2018 Carlton Fields Expands Real Estate and Commercial Finance Practice
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- 10.11.2018 Former Real Estate In-House Counsel and Investment Professional Michael H. Jo Joins Carlton Fields
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- 08.15.2017 78 Carlton Fields Attorneys Named "Best Lawyers in America"
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- 09.23.2014 Dealmakers Q&A: Carlton Fields' Greg Null

Recognition

- Listed in *The Best Lawyers in America*, Real Estate Law (2018-2019)
 - 2019 Survey Results

Professional & Community Involvement

- United Way of Metropolitan Atlanta Inc.
 - Finance Committee
- State Bar of Georgia

Speaking Engagements

- "Analyzing a Real Estate Loan Default and the Players," Distressed Debt Conference, Atlanta (January 28, 2010).

Credentials

EDUCATION

- University of Toledo College of Law (J.D., 1985)
 - Lead Articles Editor, *University of Toledo Law Review*
- Marshall University (1982)

BAR ADMISSIONS

- Georgia

Background

- Partner, McKenna Long & Aldridge, Atlanta
- Partner, Click & Null, P.C., Atlanta

Areas of Focus

PRACTICES

- Asset Management
- Creditors' Rights and Bankruptcy
- Distressed Asset and Workout
- Institutional Investment and Finance
- Qualified Opportunity Zone Task Force

INDUSTRIES

- Real Estate