



# Adam T. Smith

SPECIAL ADVISOR

MIAMI

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## Overview

Adam Smith is an attorney and venture investor with nearly two decades of experience as an executive managing global legal affairs, corporate securities, technology contracting, and mergers and acquisitions. He serves as a board member and advisor to technology clients, including startups and early growth companies, in diverse sectors including cybersecurity, health and telemedicine, SaaS, fintech, blockchain, and drones.

Most recently, Adam was a partner at Medina Capital, a venture capital firm where he was responsible for sourcing potential investment opportunities and providing portfolio companies with strategic advice in business development, mergers and acquisitions, corporate governance, intellectual property protection, contracting, and all legal issues.

Prior to joining Medina Capital, Adam served as vice president and deputy general counsel at Verizon and as chief legal officer and secretary of Terremark, a NASDAQ-listed IT infrastructure provider, where he was responsible for global legal affairs including securities regulation, mergers and acquisitions, financings, vendor and customer contracting, and intellectual property as well as providing advice to senior management on a wide range of legal issues relating to Terremark's products and services. Before joining Terremark, he led the electronic commerce and technology law practice for a Miami-based international law firm with a focus on domestic and international corporate transactions, venture capital, and corporate securities for technology clients.

## All Insights

08.12.2020 [Recovery by ICO Token Investors May Be Challenged in Bankruptcy](#)

06.05.2019 [S1:E9 - Investing in Esports: Putting Your Money Where Your Mouse Is](#)

## All News

01.26.2021 [Carlton Fields Advises Wyncode Academy in Acquisition by BrainStation](#)

## Recognition

- Listed in *Daily Business Review* as "Top Dealmakers of the Year," Corporate Domestic (2012)
- Listed in *Daily Business Review* as "Top Dealmakers of the Year," Corporate Finance (2010)

## Credentials

### EDUCATION

- University of Miami School of Law (J.D., 1997)
- Tufts University (B.A., 1994)

### COURT ADMISSIONS

- Florida State Courts

### BAR ADMISSIONS

- Florida

## Background

- Partner, Medina Capital, Miami (2012-2017)
- VP and Deputy General Counsel, Verizon Terremark, Miami (2011-2012)
- Chief Legal Officer and Secretary, Verizon Terremark, Miami (2006-2012)
- SVP and Deputy General Counsel, Verizon Terremark, Miami (2005-2006)
- VP and Assistant General Counsel, Verizon Terremark, Miami (2004-2005)
- Director of Electronic Commerce and Technology Law Group, Adorno & Yoss, Miami (2000-2004)

## Areas of Focus

### PRACTICES

- Blockchain and Digital Currency
- Business Transactions
- Corporate Law and Governance
- Crypto Insolvency and Fiduciary Practice
- Cybersecurity and Privacy
- Esports and Electronic Gaming
- Fintech and P&C Insurance Regulatory and Transactional
- Intellectual Property

### INDUSTRIES

- Securities & Investment Companies

- Mergers and Acquisitions
- Private Equity and Venture Capital
- Qualified Opportunity Zone Task Force
- Representations and Warranty Insurance
- Securities Transactions and Compliance
- Technology