



# R. Jeffrey Smith

OF COUNSEL

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## Overview

Jeff Smith's practice focuses on the national representation of institutional investors in all facets of real estate finance, including mortgage and mezzanine financing, property acquisitions and dispositions, syndicated and securitized loans, participation arrangements, joint ventures, workouts, and restructurings. These transactions have involved such diverse property types as large office buildings, regional shopping centers, apartment buildings, industrial/retail properties, hotels and other hospitality properties, golf courses, timeshare resorts, campground properties, and condominium developments. He has extensive experience in the purchase and sale of loan portfolios.

Jeff's clients include insurance companies, pension fund managers, banks, and commercial finance companies. Jeff has a strong background in asset-based lending, commercial finance, and other forms of secured transactions.

## All Insights

- 12.23.2015 NCCUSL Approves Uniform Commercial Real Estate Receivership Act
- 12.02.2015 Bringing Unity To Commercial Real Estate Receivership
- 02.06.2013 Illinois Hops on Springing Guaranty Bandwagon
- 01.01.2013 The Law of Guaranties: A Jurisdiction-by-Jurisdiction Guide to U.S. and Canadian Law
- 01.01.2009 Commercial Lending Law - A State-by-State Guide
- 04.01.1995 An Analysis of Reasonably Equivalent Value after BFP v. RTC
- 11.01.1992 Enforcement or Workout? A Lender's Approach

## All News

- 04.23.2020 Carlton Fields Ranks Among Best in Chambers USA 2020 Guide
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- 05.03.2019 Carlton Fields Ranks Among Best in Chambers USA 2019 Guide
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- 05.04.2018 Carlton Fields Ranks Among Best in 2018 Chambers USA Guide
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- 08.15.2017 Eight Carlton Fields Attorneys Named 2018 “Lawyers of the Year” by The Best Lawyers in America
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- 08.15.2017 78 Carlton Fields Attorneys Named “Best Lawyers in America”
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- 06.08.2017 Carlton Fields Ranks Among Best in 2017 Chambers USA Guide

## Recognition

- *The Best Lawyers in America*, Banking and Finance Law, Equipment Finance Law, Real Estate Law, and Securitization and Structured Finance Law (2008–2020)
- "Lawyer of the Year," *The Best Lawyers in America*
  - Hartford Banking and Finance Law (2016, 2018)
  - Real Estate Law in Connecticut (2015)
- *Chambers USA* (2007–2018)

## Professional & Community Involvement

- American Bar Association
  - Business Law Section
    - Former Chair, Real Estate Financing Subcommittee, Commercial Finance Committee
- American College of Real Estate Lawyers
- American College of Commercial Finance Lawyers
- Connecticut Bar Association
- Official Observer, Uniform Law Commission
  - Uniform State Laws Drafting Committee
    - Uniform Commercial Real Estate Receivership Act
    - Uniform Assignment of Rents Act

## Speaking Engagements

- "General Growth Properties – The Largest U.S. Real Estate Bankruptcy in History," Greater Boston Real Estate Board, Boston, MA (November 11, 2009)

- "Commercial Real Estate Financing," Practising Law Institute (2001, 2002)
- "Commercial Lending Requirements and Loan Documentation in Connecticut," Lorman Education Services (2001–2005)
- "Commercial and Real Estate Loan Documentation," Lorman Education Services (2001–2005)
- "Revised Article 9 and Its Impact on Real Estate Lawyers," American Land Title Association 2001 Annual Meeting (2001)
- Frequent speaker at ABA and Connecticut Bar Association programs

## Credentials

### EDUCATION

- Georgetown University Law Center (J.D., 1978)
- Duke University (B.A., cum laude, 1975)

### COURT ADMISSIONS

- U.S. District Court, District of Connecticut
- U.S. District Court, District of Massachusetts

### BAR ADMISSIONS

- Connecticut
- Massachusetts
- New York

## Areas of Focus

### PRACTICES

- Creditors' Rights and Bankruptcy
- Institutional Investment and Finance
- Investment and Ownership
- Lending
- Life, Annuity, and Retirement Solutions
- Property & Casualty Insurance
- Real Property Litigation
- Title Insurance

### INDUSTRIES

- Banking, Commercial, and Consumer Finance
- Construction
- Real Estate